

## Changes of Address

All changes of address of members should be sent to the General Secretary promptly.

The Association will not be responsible for non-delivery of the Annual Volume or Year Book, or of the JOURNAL unless notice of change of address is received before shipment or mailing.

Both the old and the new address should be given, thus:

HENRY MILTON,  
From 2342 Albion Place, St. Louis, Mo.  
To 278 Dartmouth St., Boston, Mass.

Titles or degrees to be used in publications or in the official records should be given, and names should be *plainly* written, or *type-written*.



DAHL, MARCIUS,  
From Columbus, Ohio,  
To residence unknown.

TYSON, LESTER R.,  
From St. Louis, Mo.,  
To Cheyenne Wyo.

LANGENHAN, H. A.,  
From 901 University Ave., Madison, Wis.,  
To Chemistry Bldg., University of Wisconsin,  
Madison, Wis.

RUSSELL, C. WILCOX,  
From residence unknown,  
To School of Mining, Queen's University,  
Kingston, Ontario.

MASON, JOHN G.,  
From residence unknown,  
To Behrens' Drug Co., Waco, Tex., General Manager.

ARMSTRONG, C. A.,  
From Flatt River, Mo.,  
To Bonne Terre, Mo.

GOLDSTEIN, JACOB,  
From residence unknown,  
To Care The Savoy Pharmacy, Cairo,  
Egypt.

MURPHY, GEO. E.,  
From Winthrop, Mass.,  
To residence unknown.

CANNON C. C.,  
From Chicago, Ill.,  
To Ft. Stanton, N. Mex.

EICHER, BENJ. L.,  
From Chicago, Ill.,  
To residence unknown.

LAMONT, WM. H.,  
From Kansas City, Mo.,  
To Care Meyer Bros. Drug Co., St. Louis,  
Mo.

BERKOWITZ, MORRIS E.,  
From residence unknown,  
To 410 Chestnut St. Philadelphia, Pa.

MOORE, FRANCIS,  
From Bismarck, N. Dak.,  
To residence unknown.

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### CONQUEST.

Sometimes when you are worn and weak with the struggle; when it seems that justice is a dream, that honesty and loyalty and truth count for nothing, that the devil is the only good paymaster; when hope grows dim and flickers, then is the time when you must tower in the great sublime faith that Right must prevail, then must you throttle these imps of doubt and despair, you master yourself to master the world around you. This is Conquest; this is what counts. Even a log can float with the current, it takes a man to fight sturdily against an opposing tide that would sweep his craft out of its course. When the jealousies, the petty intrigues and the meanness and the misunderstandings in life assail you,—rise above them. This is Conquest. When the chance to win fame, wealth success or the attainment of your heart's desire, by sacrifice of honor or principle, comes to you and it does not affect you long enough even to seem a temptation, you have been the victor. That too is Conquest. And Conquest is part of the royal road to Happiness.—*William George Jordan.*

## CHARACTER VERSUS REPUTATION.

"Reputation is what men say you are; character is what God knows you are.

"Reputation is seeming; character is being.

"Reputation is your photograph; character is your face.

"Reputation is manufactured; character is grown.

"Reputation is what comes over you from without; character is what rises up from within.

"Reputation is what you have when you come to town; character is what you have when you go away.

"Reputation is what you need to get a job; character is what you need to keep one.

"Reputation is what is chiseled on your tombstone; character is what the angels say about you before the throne of God."

It may not be within the power of every man to secure reputation, but it is, happily, within the power of everyone to have character. It may be built up stone by stone. It comes by forming ideas in the mind and carrying them out in practice. It is much easier to drift, hence character-forming is, in a sense, "work." But it is not hard work, though it does demand daily and hourly attention. A man must watch his thinking with care, and the doing will then be fairly easy.—*Ernest Wray Oneal*.

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## GETTING READY FOR NEXT YEAR'S MEETINGS.

Association meetings are over for this year, but it is time to begin getting ready for next year's meetings now. The real problem for most druggists is how to meet the expense of attendance, and no one need be ashamed to admit that this expense is a real reason why he does not attend association meetings, but if a little economy be practiced and a determined effort made it will be easy for every druggist to attend some meeting. A few dollars put aside monthly between now and next summer will provide the means for attendance, a hundred dollars will take one a long way, and no one need fear the expense of social display, for druggists are not usually "malefactors of great wealth" and avoid high-priced hotels and display. Begin saving now; it will be the best and most profitable saving one can do.—*American Druggist*.

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## DISLOYALTY.

That is the worst sin, in my estimation, there is. It seems to me that God forgives everything in the world except disloyalty. You talk about Judas Iscariot, you talk about Benedict Arnold, and you say they were traitors. They were not committing any great crime—greater in degree, perhaps, than you are and I am when we are disloyal to the people who are paying us for our service and giving us an opportunity to make good in life. It's the thing you want to avoid more than anything else, as it destroys the very integrity of the individual.—*The New Idea*.